

## Financial Highlights

### Consolidated Income Statement

Year ended 31 December 2019

	2019 RMB\$'000	2018 RMB\$'000
<b>TURNOVER</b>	<b>2,102,814</b>	2,003,617
Cost of sales	<b>(782,446)</b>	(737,978)
Other income and gains, net	<b>17,698</b>	13,895
Selling and distribution expenses	<b>(955,892)</b>	(948,967)
General and administrative expenses	<b>(187,640)</b>	(177,499)
Share of profits and losses of joint venture	<b>(1,264)</b>	(380)
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<b>PROFIT FROM OPERATING ACTIVITIES</b>	<b>193,270</b>	152,688
Finance costs	<b>(41,523)</b>	(621)
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<b>PROFIT BEFORE TAX</b>	<b>151,747</b>	152,067
Income tax expense	<b>(47,637)</b>	(48,587)
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<b>PROFIT FOR THE YEAR</b>	<b><u>104,110</u></b>	<u>103,480</u>